



LANDOWNERS

Leasing your land for solar can create decades of steady income

With a 40 year history in solar, the team at New Leaf Energy has the expertise to guide landowners through each step of their projects — and a solid reputation for our long-lasting relationships built on trust & transparency.

What goes into a successful solar land lease?

From your first meeting with one of our developers, we'll be your project advocate, working with local utilities, community representatives, neighbors, and permitting authorities to develop and engineer a project that will perform for years to come.

We start by assessing your site and providing competitive lease rates for your area.

We diligently handle all the details of your solar farm project — from conducting environmental studies and obtaining permits, to entitlement and receiving the interconnection agreement from the local utility.

Better decisions to guide you, each step of the way

Our team has spent decades honing our processes and working with landowners to develop and deliver successful projects across the U.S.

Our careful and early due diligence with the utility and local permitting authorities minimizes wasted time and effort. We consider any challenges and risks at the start of any project, and communicate closely with all stakeholders so the project is a success.

Our knowledgeable project developers will guide you through the process of leasing your land for solar, partnering with you to create a long-lasting financial legacy for you and your family.

Building trust and transparency for the long term

We believe in cultivating solid, honest relationships based on trust and transparency. Our company was born from the development arm of Borrego, company known for its quality and integrity.

Simply put, our team's success over the last 40 years is built on the long-term partnerships we've cultivated with community representatives, local utilities, neighbors, and permitting authorities.

And we pair your project with trusted renewable energy investors, focusing on the right fit for each long-term lease relationship.

"We've occupied our land for 21 years this year and when the opportunity came up to lease it for solar, I saw a great way to get a great return with little or no effort on my part. It makes life a lot easier when you don't have to dig into your life savings to fulfill a dream that you've had for years. This is a way to finance that without having to go to the bank. Anytime you can produce energy that's clean and renewable with little or no impact on the environment, everybody wins. That's what they do."

— John Millet, Landowner and host solar array at Gore Mountain Ski Resort

Contact us today to discuss your solar lease options

emailus@newleafenergy.com | (800) 818-5249 | www.newleafenergy.com





What makes a site ideal for solar?

- 1 ACCESSIBILITY:** Close to a public access road. The utility, construction crews, and long-term maintenance providers should be able to easily access the site.
- 2 OPEN:** Relatively clear of vegetation that could shade the solar farm. In some cases, the project budget can cover the cost of nominal landscaping to prepare the site for solar.
- 3 CONTIGUOUS:** Ideally square or rectangular shaped and not broken up into smaller pieces by wetlands, streams or easements.
- 4 LOCATION:** Proximity to existing utility infrastructure. Distance to the nearest power lines can be the most important variable to consider, as it can have a significant impact on costs to interconnect to the local utility's grid. Similarly, it's ideal for a site to be close to a substation so that the utility has the capacity for the power produced by the system without upgrades to the distribution lines.
- 5 SIZE:** A solar installation can be built on any plot of land, but the economics of a solar farm project require developers to utilize parcels with a minimum of 15 acres of usable land.
- 6 TOPOGRAPHY:** Relatively flat with less than a 15° slope, and if there is a slope it should face to the south.

COMMON QUESTIONS ABOUT SOLAR

Will it impact my property values? Actually, it may be the opposite — studies show that properties with solar on them can be worth more since the systems generate long-term revenue to the landowner.

Will it impact farming activities? We work with landowners to situate the solar system where they prefer so it won't impact farming operations or existing land use. We don't pave over farmland to install solar, and only trim vegetation to avoid shading the panels. We can also plant native ground covers and pollinator- or bird-friendly vegetation at the site.

Will I lose my income if the technology fails? No. When you sign the contract to lease your land for solar, you're entitled to full payments for the entire term. Also, a company will be hired to maintain your system.

Will the panels create noise or emit radiation? While solar panels don't emit radiation, the system does create a low level of EMFs equivalent to what's often found within homes. Solar farms typically do not exceed ambient noise levels of your neighborhood.

Will the panels cause glare? Our panels have an anti-reflective coating designed to absorb sunlight, not reflect it. But even on projects located near airports where glare would be an issue, we submit studies to the FAA to ensure that any glare is below acceptable levels.

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